

# Company Profile

## Auction Services

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In 2003, Rocky Bartolotto and Rob Trovato came together with a singular vision – to create a new kind of auction experience that would achieve great results for their clients time and again. They called that vision Auction Services. Our approach to auctioneering is unique. The team instinctively knows the process of buying and selling property inside out. Their extensive real estate sales expertise, insider knowledge of the Sydney property market and complete understanding of the fundamental role that auctioneers play on auction day has lead to consistently outstanding results for their many clients for over a decade.

### Our Auction Values

At Auction Services, we go above and beyond to ensure your auction day is a success. We understand not all auctions are created equal and what might work in one region of Sydney may fall flat in another.

### Outstanding Outcomes

Exceptional auction results come from hard work and clever research. But it's also important to have an auctioneer with that X-factor. We believe auctions that engage buyers in a positive, dynamic experience create more successful results. We work hard to create a powerful sales presence focused on motivating potential buyers to bid strongly.

Ultimately, the proof in our ability lies with our clients' success. We're proud of the legions of home owners, buyers and local residents who take the time to congratulate us and comment on our professionalism at the end of each auction. But such praise doesn't only reflect on our organisation – it demonstrates the excellence of the offices and agents we work with every day. Our continued growth is no better testament to their satisfaction.

### We deliver

Our guarantee is straightforward – we promise to deliver a highly engaging and most professional auction experience. We understand the Sydney property market inside out and we harness our considerable sales expertise to create a buzz around your auction so you get the best result possible.

### What makes us different?

- We liaise closely with agents throughout the auction campaign—listening to feedback coming in each week and offering advice to assist the property succeeding at auction.
- We make time before the auction to really get to know our vendor and the property – allowing us to fully comprehend the unique elements of each sale. This includes prior inspection of the property (if requested)
- We do our research. We speak to agents across Sydney daily to keep our property market knowledge up-to-the-minute.
- All our auctioneers are business owners – and that means they have a vested interest in your satisfaction. They'll work harder to deliver on your requests and ensure you're delighted with your auction experience.

The team at Auction Services looks forward to working with you in the future.

**[www.auctionservices.net.au](http://www.auctionservices.net.au)**

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